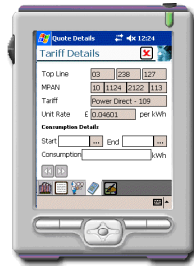


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.co.uk



## Meter Point Quotation

Line	01	001	061
	10	1124	2122 113

MPAN	10	1124	2122	113
Address	Oak House Breckland Linford Wood West Milton Keynes Buckinghamshire			
Postcode	MK14 6EY			

### Streamlining customer acquisition and retention at point-of-sale

- Supply Point / address look-up on database via entry of postcode. Database may be held locally on PDA or accessed remotely via PDA communications
- Supply point technical information capture through validated pull-down lists (electricity – MPAN top line data : profile class, meter timeswitch configuration, line loss factor)
- User selects required tariff from valid tariff selections based on technical details
- Calculates quote from entered consumption – estimated annual consumption (based on profile), estimated annual charges (consumption, CCL, VAT, total), estimated monthly charge
- Capture customer contact details for accepted quotes
- Validates bank details via remote communication with Eiger software
- Optional printing of quotes on PDA printer
- Optional electronic capture of customer signature on PDA
- Transmits accepted quotes to central system on completion, ready for immediate registration
- Previous quotes can be reviewed on PDA.

### Key Features

- Captures **validated supply point information** based on postcode
- Provides **tariff / pricing** selection based on technical information
- **Automatically calculates quote** based on consumption from previous bill
- **Transmits accepted quotes** to central system for registration
- **Minimum data entry** through pull-down lists and selections
- **Automatic tariff updates** for real time pricing
- **Walklist download** for profitable customer targeting
- **Electronic signature capture** and portable contract printing for on-the-spot decision
- Contract upload – **real time wireless transmission** and automatic initiation of registration process

### Business Benefits

- Failed registrations due to poor quality of data received from Sales Agents
- High costs due to inaccurate contract pricing on poor quality data
- Reducing address / contact detail errors
- MPAN core and topline errors
- Use of inappropriate/out of date prices
- Re-keying of data entry errors
- Lost paperwork
- Reducing Process delays
- Providing staff with up-to-date pricing

### Benefits Delivered

- Reduced cost to serve
- Improved customer service
- Increased throughput of sales
- Reduced re-working/fixing of quotes
- More time for more selling
- Fewer lost sales due to failures or delays
- More accurate and timely commission payment
- More satisfied customers
- More satisfied sales staff
- Quicker, easier switching
- More accurate billing
- Better customer service